BREAKOUT SESSION SCHEDULE

2016 Oracle JD Edwards Summit

				Sales	Citizen Developer	Implementer	Pre-Sales	Technology	Sponsor				
Wednesday, February 3	Badlands Building 5	Rocky Mountain Building 5	Sequoya Building 5	Grand Canyon Building 5	Yosemite Building 5	Yellowstone Building 5	Glacier Building 5	Zion Building 5	Scout Building 3	Lightning Building 3	Conference Building 1	Classy Building 1	Dusty Building 1
9:00-9:45	I01. Partnering with Oracle Consulting	T01. JD Edwards Technology Update	C01. JD Edwards EnterpriseOne is what YOU make of it! Become a Citizen Developer!	S01. Executing a Winning Sales Strategy	S02. JD Edwards Mobile Solutions and Platform: Roadmap to Moving Beyond Apps	S03. Sales Positioning IoT: Articulating the Value to JD Edwards Customers	I02. Achieve Successful Projects & Happy Self- Sufficient Customers with Oracle Resources & Tools	I03. Introducing Joint Venture Management	N01. Customer Value Derived from Integrating with Oracle Cloud Applications NA A&C	N02. No Warehouse Left Behind: Efficiency with or without a WMS (RF-SMART)	P01. Get Outside The Box – Repurpose JD Edwards Modules to Create a Specific Industry Solution	I04. Understanding JD Edwards Localizations Strategy	
10:15-11:00	l05. Consulting Skills for Partners: An Overview	I06. JD Edwards and Oracle Public Cloud	S04. Using Oracle's Integration Cloud Service to Integrate JD Edwards and Cloud	S05. Keys for a Successful Selection and Implementation, Leading to a Great Reference	C02. Developing Mobile With MAF and MAX: See the Demo!	S06. The New Global FASB/IASB Revenue Recognition Accounting Standard	T02. Engineered Systems for JD Edwards	S07. What's New with Oracle Planning and Budgeting Cloud Services?	N03. Winning with Oracle & DSI	N04. Build Mini Apps inside JD Edwards to Perform and Solve Complex Calculations (Denovo)	P02. Learn the Latest Tips and Tricks to Successful JD Edwards Demos	S08. Socially Engage with JD Edwards	
11:30-12:15	N05. Creating Competitive Advantage with Alternate & Hybrid Cloud Models	l07. Making EnterpriseOne Administrators' Lives Easier on a Quarterly Basis	S09. Utilize Oracle's Platform as a Service (PaaS) and Increase the Value of Your On-Premise Solutions	S10. Selling JD Edwards in a "Cloudy" Environment	C03. Empower Your Financial Staff with One View Financial Statements	S11. Industrial Innovation with the Internet of Things and JD Edwards	T03. JD Edwards Script Builder for Automated Testing	I08. JD Edwards Advanced Job Forecasting: Positioning and Capabilities	N06. Bigger, Better, Faster: How to Get More Revenue with RFgen Mobile Data Collection Solutions	N07. Save Time and Money with Online JD Edwards EnterpriseOne Learning (iLearnERP)	P03. JD Edwards Mobility Demo Best Practices	S12. Leveraging JD Edwards Marketing Resources	S13. Partnering For Success In Japan
2:00-2:45	S14. The Cloud: Conundrums, Considerations and Collaboration	T04. Transform Your Data Center w/ Running JD Edwards EnterpriseOne in Oracle Compute Cloud	S15. Ok, Citizen Developer is the Future - Now, How do I Sell it to My Customers?	I09. Practical Scenarios using Oracle Cloud Applications with JD Edwards	I10. JD Edwards Outbound Inventory Management: Positioning and Capabilities	C04. Citizen Developer: Configure and Personalize JD Edwards For An Experience Your Users Will Love	T05. Creating an Information Fortress for JD Edwards on Oracle Systems	I11. Implementing and Supporting JD Edwards Mobile Enterprise Applications	N08. Put Your Finger On the Pulse of Your Enterprise: Velocity Zoom for JD Edwards (Velocity)	N09. Automating Plan, Procure, Pay – by Integrating Imaging and Information Management (Canon)	P04. You Can Compete in a Market that Manages Equipment or Services: JD Edwards Rentals	S16. Partnering For Success In Latin America	
3:15-4:00	S17. Oracle Transportation Management Cloud	I12. UNIFY Your Objects Through the EnterpriseOne LIFECYCLE and Easy MANAGEMENT	S18. OneView Reporting Sales Positioning	S19. How to Position and Drive Revenue from JD Edwards Mobile Applications		C05. Drive Innovation and Business Transformation for JD Edwards with Oracle Platform as a Service	T06. Bridge the Software as a Service (SaaS) and On-Premise Gap with Unified Integration		N10. Partner with the Platform that Christies Values as Priceless (Well At Least Really Good) (K-Rise)	N11. loT Made Practical (Steltix)	P05. JD Edwards Agribusiness Plays Provide High Yields	I13. Where's the Content? The Next Chapter in Leveraging JD Edwards Content to Save You Time	S20. Partnering For Success In Asia
4:30-5:15	I14. JDE101 - What Is It and How You Can Benefit?	T07. Take a Peek at Tomorrow's Mainline Products: JD Edwards Labs	S21. Recruiting Choices for JD Edwards	C06. Go-To-Market with Oracle Validated Integration	C07. JD Edwards and Mobile Cloud Service	S22. Partnering For Success In EMEA	S23. Learn How to Create a JD Edwards SaaS Solution for Our Customers	I15. Implementing Oracle Cloud Solutions with JD Edwards	N12. Five Steps to Making More Money Through the Quest International User Group	N13. 3 Ways to Grow Your Business in the Americas by Partnering with gA (GrupoASSA)	P06. Lead with Your Best Manufacturing Solution: ETO, Configurator or Project Manufacturing	C08. Globalization and The Citizen Developer – Revolutionizing to Meet Global Requirements	

BREAKOUT SESSION SCHEDULE

2016 Oracle JD Edwards Summit

Sales Citizen Developer	Implementer	Pre-Sales	Technology	Sponsor
-------------------------	-------------	-----------	------------	---------

Thursday, February 4	Badlands Building 5	Rocky Mountain Building 5	Sequoya Building 5	Grand Canyon Building 5	Yosemite Building 5	Yellowstone Building 5	Glacier Building 5	Zion Building 5	Scout Building 3	Lightning Building 3	Conference Building 1	Classy Building 1	Dusty Building 1
9:00-9:45	I16. Congrats! Today is your day. You're off to Great Places! You're off and away. To the JD Edwards Resource Library!	C09. What's New with Oracle Business Intelligence?	I17. Enabling Mobility for Sales	S24. Turn Prospects into Customers Global JD Edwards Success Stories	I18. The New Simplified Upgrade and Roundtable	C10. Creating a Compelling User Experience for JD Edwards	S25. What to Tell Your JD Edwards World Customers About Migration	S26. ERP to Marketing	N14. Internet of Things: Connecting Your Machines and Assets to Your Business Process (L&T Infotech)				
10:15-11:00	I19. Training and EducationHelp Us, Help You and We All Win!	I20. Mobile Roundtable - Obstacles and Challenges	I21. Enabling Mobility for Projects to Improve Operational Efficiencies and Data Accuracy	S27. Sales Strategies: Positioning Answers to Challenging Questions	T08. JD Edwards EnterpriseOne Enhanced Security	C11. JD Edwards EnterpriseOne IoT Orchestrator: Under the Hood	S28. What's New with Oracle Cloud HCM?	C12. Citizen Development in support of OBA's, CDK's and UPK's			P08. JD Edwards EnterpriseOne Quality Management: A Business Case for a Cross-Industry Approach		
11:30-12:15	I22. Grow Your Business with OPN in the Oracle Cloud		I23. Enabling JD Edwards Mobility for Maintenance	S29. Don't be Bamboozled by Dishonest Selection Consultants in your Next Deal	S30. Engage With Your JD Edwards Business Development Team!	124. Affordable Care Act and IRS Health Coverage Information Returns	S31. JD Edwards on Oracle Database Appliance: Options and Special Promotions	I25. Deploying High- Performance, Highly Available JD Edwards with Oracle Components			P09. Bring New Solutions to Your Supplier Resource Management Install Base with JD Edwards SRM		